Private Equity

Clients regularly turn to WilmerHale's private equity team to provide innovative and responsive legal advice in their most complex transactions. Applying a holistic approach, we work within fully integrated and seasoned teams in North America and Europe to provide guidance across multiple disciplines, including corporate/M&A, debt finance, securities and corporate governance, tax, employment, employee benefits and executive compensation, environmental, real estate, intellectual property, and data privacy and security.

PRACTICE AT A GLANCE

- Experienced in representing sponsors, entrepreneurs and management teams in the formulation of creative strategies for structuring acquisitions, financings of private and public companies, negotiated as well as unsolicited acquisitions, going-private transactions, stock-for-stock acquisitions, spin-off transactions, and acquisitions of minority interests.
- Work with private equity and other investors in private investments in public equity (PIPEs) and special purpose acquisition company (SPAC)-related investments and business combinations.
- Represent clients in key sectors, including technology, technology-enabled services and manufacturing; medical devices and life sciences; financial services; energy; telecommunications, media and entertainment; real estate; and retail, e-commerce and consumer products.
- Extensive experience handling transactions involving highly regulated industries or sensitive regulatory issues.

TEAM EXPERIENCE

Our lawyers bring to the team experience from their distinguished careers at WilmerHale and elsewhere. For example, they have represented numerous middle-market private equity firms in a number of acquisitions, financings, recapitalization transactions and dispositions across industries and spanning several continents. Our lawyers also have extensive experience in the representation of portfolio companies post-investment.

***Chambers USA: America's Leading Lawyers for Business* named our Corporate Practice among the best in 2012–2025**

***The Legal 500 United States* recommended WilmerHale's Mergers and Acquisitions practice for our work in the area of M&A: middle-market ($500M–999M) in its 2010–2025 editions**

Attorney Advertising

EXPERIENCE

- **Alcresta Therapeutics** – acquisition by Linden Capital Partners.
- **Analogic Corporation** – acquisition by Altaris Capital Partners for approximately $1.1 billion.
- **Bottomline Technologies** (co-counsel) – acquisition by Thoma Bravo for $2.6 billion.
- **Cumberland Farms** – sale of its Gulf Oil business to ArcLight Capital Partners.
- **Dept Agency**, a Carlyle portfolio company – numerous transactions including its acquisition of 3Q Digital.
- **Endurance International Group Holdings** – acquisition by affiliates of Clearlake Capital Group L.P. for $3 billion.
- **Hilton Worldwide Holdings** – counsel to special committee in transaction with HNA Group and Blackstone, in which HNA acquired approximately 25% equity interest in Hilton from affiliates of Blackstone.
- **Houghton Mifflin Harcourt** – acquisition by affiliates of Veritas Capital for $2.8 billion.
- **Merchants Fleet** – acquisition by Bain Capital and Abu Dhabi Investment Authority for an undisclosed amount.
- **Mountaingate Capital**
  - its investment in UpSwell Marketing;
  - its acquisition of North & Warren, LLC and Interluxe Group;
  - the sale of its position in Tinuiti Inc. to New Mountain Capital;
  - its acquisition and financing of Bounteous (formerly HS2 Solutions) and Bounteous's acquisitions and related financings of Demac Media Inc., LunaMetrics, LLC, Infield Digital LLC and The Archer Group; and
  - its acquisition and financing of Elite SEM (now Tinuiti, Inc.) and its acquisitions
- **PerkinElmer** – sale of its Applied, Food and Enterprise Services businesses to New Mountain Capital for $2.45 billion.
- **PTC Therapeutics** – strategic financing collaboration with Blackstone for up to $1 billion in funding.
- **SDC Capital Partners** – sale of its portfolio company Fatbeam Holdings, a leading fiber infrastructure provider in the western United States, to Basalt Infrastructure Partners.
- **Spectris** – sale of Omega Engineering to Arcline Investment Management for $525 million.
- **Staples** – acquisition by Sycamore Partners for $6.9 billion.

"Respected corporate practice with a longstanding pedigree in advising clients in complex and highly regulated industries... Acts for an enviable array of leading corporates in the life sciences and technology sectors, as well as entrepreneurs, financial institutions and investment firms."

— Chambers USA 2025

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